



WELCOME TPA MEMBERS!



MEMBERSHIP MEETING

MAY 26, 2023



Upcoming TPA Meetings

Membership Meetings

- June 30 TPA Membership Meeting/Annual Meeting
- July 28 TPA Summer Conference at The Regional Learning Alliance, Cranberry Township
- August 25 TPA Virtual Membership Meeting

Annual Conference

- Nov 1 & 2 David L. Lawrence Convention Center, Downtown Pittsburgh

Committee Meetings & Workgroups



June 1 & 6 – CVS Health Workforce Innovation & Training
Center Tours, Ebenezer Baptist Church, Pittsburgh

TPA Committees

1. Care & Support Coordination
2. Compliance
3. Council on Racial & Social Equity
4. Employment First
5. Financial Management
6. Government & Advocacy
7. Human Resources
8. Technology



TPA Updates

- CMS Proposed Rule: Ensuring Access to Medicaid
- The Provider Alliance-Center For Healthcare Solutions Strategic Alliance
- The Provider Alliance Website

Ensuring Access to Medicaid Services (CMS 2442-P) Notice of Proposed Rulemaking



Apr 27, 2023 Medicaid & CHIP

- Require that at least 80% of Medicaid payments for personal care, homemaker, and home health aide services be spent on compensation for the direct care workforce (as opposed to administrative overhead or profit);
- Require states to publish the average hourly rate paid to direct care workers delivering personal care, home health aide, and homemaker services;
- Require states to establish an advisory group for interested parties to advise and consult on provider payment rates and direct compensation for direct care workers;
- Require states to report on waiting lists in section 1915(c) waiver programs; service delivery timeliness for personal care, homemaker and home health aide services; and a standardized set of HCBS quality measures

Strategic Alliance Workshop - June 6



A **Strategic Alliance** is a cooperative relationship between two or more independent entities, often businesses, to achieve common goals while retaining their individual identities. The alliance is based on a mutually beneficial agreement that allows the parties to share resources, knowledge, technology, and expertise to improve their competitive advantage in the market.

ACT

MANY VOICES. ONE VISION.

The Provider Alliance (TPA) supports agencies that serve people with intellectual disability and autism across Pennsylvania. We do this through collaboration, advocacy, innovation and information-sharing across our membership. The Provider Alliance promotes best practices and workforce development to help our members deliver safe, supportive, and compassionate services that are part of the fabric of our local communities.

Advocacy Priorities



**Invest \$430 Million State Funds
in our DSP Workforce**



**Market Index
Legislation to Keep
Pace with Inflation**



**Permanent
Elimination of
Prudent Payment**



**Promotion of
Technology & System
Simplification**

Advocacy Tool Kit

Resources

Grassroots advocacy is a powerful tool for strengthening the voice of our Community.

Resources for Meeting with your Legislators

We believe that reaching out to your legislators is one of the most powerful tools in our advocacy. Here are some resources for your meetings.

[Click Here for Talking Points](#)

[Click Here for a Constituent Letter to Legislators Regarding IDA Workforce Investment](#)

[Click Here for a Representative Letter to Chairperson supporting IDA Workforce Investment](#)

2023 ID/A Workforce & Service Landscape

News

Reposted articles and publications by or about our Community of families & providers.



Veronica Young: The people who take care of people who need help, need help

Today, I ask you to help me challenge our state legislators to consider the impact they can make on the lives of so many of our neighbors and family members. DSPs are the unsung heroes who bring light and hope to people to people with intellectual disability/autism and their families. We deserve better, and so do the people we support.

Action Center

Use the links below to contact the PA Legislature on important matters for our Community.



Share your personal story with Senator & Representative.

Visit our Action Center Today by Clicking Below:

[Service Providers Click Here](#)

[DSPs Click Here](#)

[Families & Self-Advocates Click Here](#)

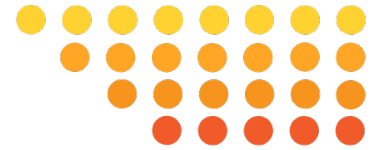
ODP News & Announcements



- Recent ODP Policy Alerts & Announcements
- Supports Intensity Scale (SIS) Letter from PA Provider Associations – ODP Response
- Adult Protective Services Regulations Public Comment
- Introduction of PA Senate Bill No. 684 – Annual Market Index

	Appropriation Basis	Actual/Projected Cost	Delta	Cost Basis	Fiscal Impact	State General Funds
Inflation May 2020 - Dec 2021	3.50%	8.74%	5.24%	\$ 4,500,000,000	\$ 235,800,000	
Inflation Factor 2022 (CPI-U)	0.00%	6.50%	6.50%	\$ 4,500,000,000	\$ 292,500,000	
Inflation Factor 2023 (Mercer)	0.00%	2.50%	2.50%	\$ 4,500,000,000	\$ 112,500,000	
Inflation 2024 (Mercer)	0.00%	2.50%	2.50%	\$ 4,500,000,000	\$ 112,500,000	
Workforce Stabilization/Other	0.00%		3.26%		\$ 146,700,000	
						47.80%
Total Financial Impact					\$ 900,000,000	\$ 430,200,000
			20.00%		20.00%	
Notes:						
Cost basis updated from RTK, PA Blue Book, and FY 2022-23 Executive Budget Summary and discounted to				\$ 4,500,000,000		
Inflation 2020-2021 applies net difference between published CPI-U data from U.S. Department of Labor and 3.5% Mercer Trending for the period May 2020 through Dec 2021						
Inflation 2022 applies 6.5% CPI-U (All Items) from Department of Labor report USDL-23-0017, released January 12, 2023						
Inflation for 2023 and 2024 applies 2.5% factor for projected inflation derived from Mercer Consulting and CPI projections ranging from 2.2% to 2.85%						

Immediate Needs & Budget Impact



the provider alliance

2023 Advocacy Priority

Budget Request

\$430 million state fund increase plus federal match.

Purpose

To increase DSP wages to \$20 per hour to reestablish workforce

To restore service capacity for individuals and families

Current workforce data

Average Hourly Wage

\$16.72

DSP Positions Vacant

24% (Approximately 15,000 positions statewide)

Annual Turnover Rate

37%

TPA Govt & Advocacy Committee Report



Nancy Murray

President, The Arc of Greater Pittsburgh
Senior Vice President, Achieva

David Caliguiri

President, The Caliguiri Group

TPA Govt & Advocacy Committee Report



- \$430 Million Unified Budget Request
- ID/A Associations Press Conference May 3
- Disability & Mental Health Summit May 11
- Meetings & Communications with Key Legislators & Administration Officials
- PA Senate Bill 684
- Outreach to DSPs
- Media Strategy
- Call to Action



SELECTIVE CONTRACTING

- April 28 Membership Meeting
- Residential & Supports Coordination
- Commitment to Move Forward
- Not Commercial MCO Model
- Concept Paper Open for Public Comment
- Workgroups Established



1998 - 2010

LYCOMING/CLINTON JOINDER

HEALTHCHOICES DIRECTOR
IDD WAIVER SUPERVISOR
SUPPORTS COORDINATOR

2010 - 2014

PERFORMCARE/CBHNP

PROVIDER NETWORK DIRECTOR

**2014 -
PRESENT**

HOPE ENTERPRISES, INC.

PRESIDENT/CEO

ODP Announcement 23-042: Concept Paper on Selective Contracting



ODP intends to change the way providers are enrolled, qualified, and paid to deliver the following services through selective contracting:

- Residential Habilitation, Supported Living, and Life Sharing in the Consolidated and Community Living Waivers
- Supports Coordination in the Consolidated, Community Living, and Person/Family Directed Support (P/FDS) Waivers
- Targeted Support Management in the Medicaid State Plan

ODP Announcement 23-042: Concept Paper on Selective Contracting

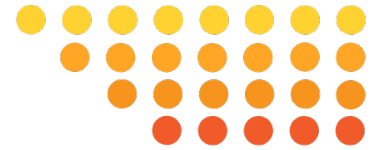


Selective Contracting allows ODP to improve the quality of these services by:

- Moving beyond contracting with any willing and qualified provider and instead requiring providers to meet specific criteria set by ODP.
- Developing a class of “preferred providers” using new performance standards that align with Everyday Lives.
- Aligning payment with outcomes.

Attached to this announcement is a Selective Contracting Concept Paper, which provides a general overview and technical details associated with ODP’s current ideas about selective contracting.

ODP Announcement 23-042: Concept Paper on Selective Contracting



ODP will also be hosting stakeholder webinars to review the concepts in the attached Selecting Contracting Concept Paper, answer questions, and provide an opportunity for public comment.

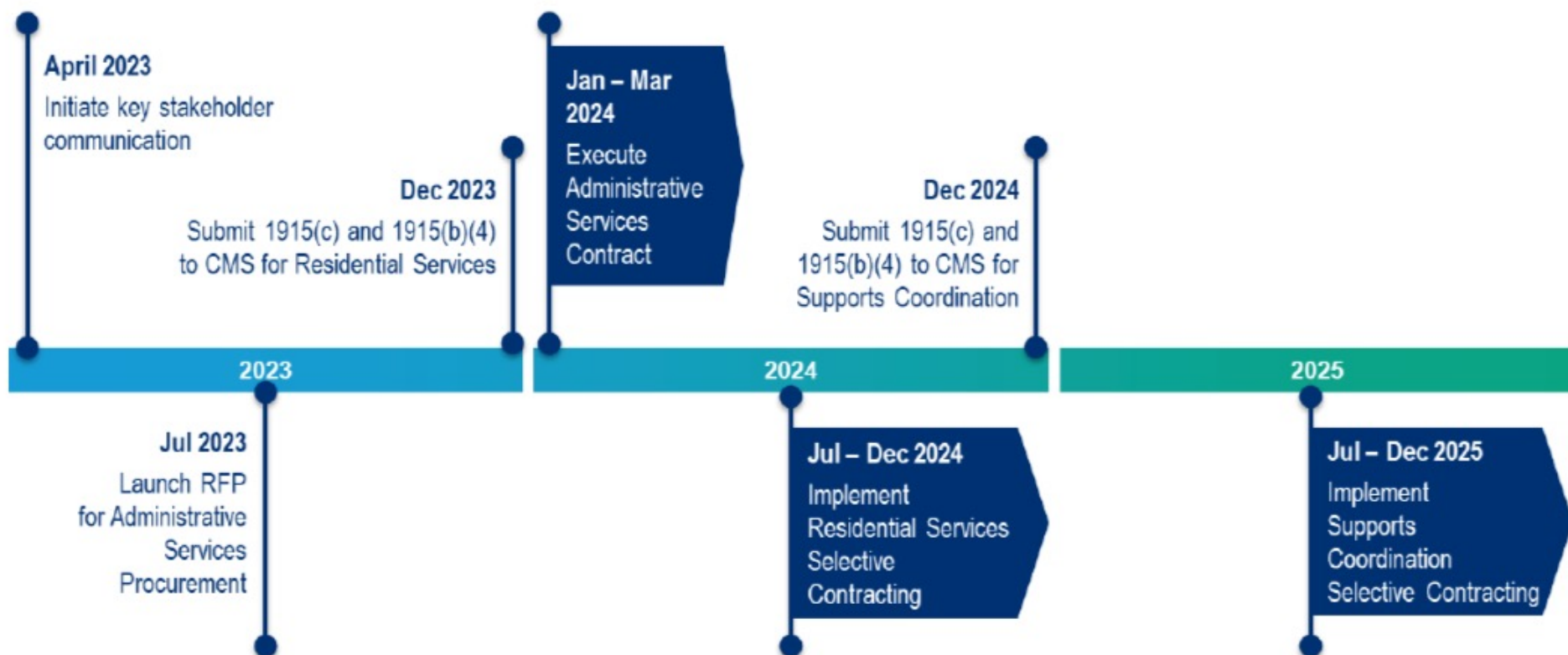
Stakeholder Sessions:

- June 6 for Providers
- June 7 for Individuals
- June 7 for Families
- June 21 for General Stakeholders

Public Comment:

Comments received by 11:59pm on July 10, 2023, will be reviewed and considered by ODP in determining how to implement selective contracting.

ODP Selective Contracting High-Level Timeline





PANEL DISCUSSION

WHAT DO WE KNOW ABOUT SELECTIVE CONTRACTING?

HOW CAN WE PREPARE FOR THE THINGS WE DON'T KNOW?

**ORGANIZATIONAL SELF ASSESSMENTS OR FORMAL
ASSESSMENTS CAN ASSIST A PROVIDER WITH A ROAD MAP.**

AREAS TO CONSIDER ASSESSING...

- **QUALITY & COMPLIANCE**

QI PLANS AND ACCREDITATIONS, EMPLOYEE TRAINING
AND CERTIFICATIONS, CREDENTIALING STANDARDS

- **INFRASTRUCTURE & RISK MITIGATION**

ELECTRONIC HEALTH RECORD, TECHNOLOGY TO PRODUCE
DATA FOR PERFORMANCE BASED CONTRACTING

- **LEADERSHIP & ORGANIZATIONAL STRUCTURE**

SUCCESSION PLANNING, ORGANIZATION GOALS AND
COMMUNICATION PLANS TO REACH ALL LEVELS

- **FINANCE & ACCOUNTING SYSTEMS**

PAYROLL, ACCOUNTING AND HR SYSTEMS THAT SUPPORT ENHANCED
DATA COLLECTION AND REPORTING



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 **ORGANIZATIONAL
ASSESSMENT**

TPA Govt & Advocacy Committee Report



Jeremy Yale

Director, Bureau of Policy & Quality Management
Office of Developmental Programs



ODP Technology Survey

ODP's Technology Task Force Seeking Input From Providers

The Office of Developmental Programs' (ODP) Technology Task Force is seeking input from providers about the use of Remote Supports, Assistive Technology, Teleservices, and Video Monitoring. The information collected will develop baseline data and inform future decisions related to supportive technology.

This brief survey should take approximately 5-10 minutes to complete. Please include information for all individuals served and for all service locations throughout your organization. Once collected, ODP plans to publish the results for all stakeholders.

The survey will close on Friday, April 28, 2023 at 4:00 PM. Thank you for your participation.

To complete the survey, please use the following link

<https://cpa.questionpro.com/ODP-TechSurvey-2023>

ODP Technology Survey Results



Office of Developmental Programs Technology Usage Survey Results

ODPs Technology Task Force surveyed qualified providers serving individuals with intellectual/developmental disabilities and autism about current experiences with Remote Supports, Assistive Technology, Teleservices, and Video Monitoring. Results included below.

Number of Provider Respondents:	94	Survey Date Issued:	April 17, 2023	Survey Date Closed:	May 5, 2023	Survey Results Published:	May 10, 2023
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SECTION A: REMOTE SUPPORTS

This waiver service involves the use of technology for two-way, real-time communication in the participant's home and/or community that allows someone from off-site to monitor and respond to the individual's health and safety needs. (Examples include third-party vendors providing Remote Supports through a service agreement, in-house Remote Supports meeting all technical requirements and that ensure privacy, safety, and informed consent.)

1. Does your agency provide Remote Supports in Private Homes?	1a. Based on the definition above, how many individuals does your agency serve using remote supports in their own home (i.e., apartment, home, parent/caregiver home)?	2. Does your agency provide Remote Supports in Residential Services?	2a. Based on the definition above, how many service locations are equipped with remote support capabilities that meet all requirements specified under the Remote Supports service definition?	2b. How many individuals who reside at these service locations receive Remote Supports?
15 (16%)	0 (Note: based on responses, 15 providers appear willing and qualified, but are not currently supporting anyone in their own home.)	13 (14%)	692	1093

ODP Technology Survey Results



SECTION B: ASSISTIVE TECHNOLOGY

Assistive Technology is an item, piece of equipment, or product system, whether acquired commercially off the shelf, modified, or customized, that is used to increase, maintain, or improve an individual's functioning or increase their ability to exercise choice and control. (Examples may include tablets, smartwatches, Siri or Alexa devices, Bluetooth communication devices, GPS devices, health & safety monitoring, or motion detectors.)

3. Do any of the individuals your agency serves utilize Assistive Technology?	3a. How many individuals currently use Assistive Technology?	Vision	Hearing	Speech Communication	Learning, Cognition & Developmental	Mobility, Seating & Positioning	Environmental Adaptations	Vehicle Modification & Transportation	Computers & Related Peripherals	Recreation, Sports & Leisure	Other
65 (69%)	2021	26	25	45	20	26	30	21	33	19	6

ODP Technology Survey Results



SECTION C: TELESERVICES

Teleservices involves the delivery of a waiver service, other than Remote Supports, through live two-way audio/video or live audio engagement.

4. Does your agency provide Teleservices?	In-Home and Community Habilitation	Companion	Community Participation Support	Supported Employment	Small Group Employment	Therapies
25 (27%)	(20%) 13 of 64 Qualified Providers	(6%) 3 of 48 Qualified Providers	(24%) 10 of 41 Qualified Providers	(9%) 4 of 44 Qualified Providers	(0%) 0 of 18 Qualified Providers	(100%) 1 of 1

ODP Technology Survey Results



SECTION D: VIDEO MONITORING

Monitoring, which is not a waiver service, involves seeing or observing, but not engaging or communicating. (Examples may include Ring Doorbell, Blink camera systems, or other video monitoring capable of viewing or observing individuals receiving services or the people who provide them.)

5. Does your agency utilize video monitoring at any of your service locations?	Smart doorbell	Video monitoring system	Sensor technology system	Home security system	Other	At how many service locations do you use Video Monitoring?
26 (28%)	13	11	6	12	0	166



THANKYOU & HAPPY MEMORIAL DAY!