

This strategic alliance will continue to deliver all elements that members of each association have come to expect. The following added benefits will now be afforded to all member organizations providing ID/A services in Pennsylvania.

#### MEMBER BENEFITS

New or enhanced services resulting from this strategic alliance include the following:

1. Government Relations and Affairs Consulting through a Registered Lobbyist.
2. Data Analytics on workforce, reimbursement, equity issues, access to care and other studies essential to business intelligence and advocacy efforts supporting the ID/A community and its network of services.
3. Access for all members to a national Group Purchasing Organization (GPO) that will provide goods and services to members at discount pricing through negotiation and procurement of purchasing contracts with through vendors and distributors.
4. Grant writing and development efforts that will access the donor networks and foundation community supporting ID/A research, innovation, and workforce development. A dedicated employee will provide these services to both associations.
5. Full access to a broader network of health and human services professionals and the business experts who support all segments of specialty care and integrated models capable of delivering care and services more efficiently.
6. Access to an expanded network of educational resources through business partners dedicated to health and human services.
7. An annual member conference to network and collaborate with colleagues and professionals; and educational events and seminars on topical issues provided on a regular basis.

#### MEMBER COSTS

With this change ID/A organizations in PA will no longer pay dues to each entity. TPA will collect dues for all ID/A members and all members will enjoy the benefits of both associations. You may review the full [TPA dues policy here](#).

Annual dues and a policy summary are as follows:

Membership year is July 1 through June 30. Dues for Service Providers are based on ID/A revenue exclusively including ID/A claims and other direct sources of revenue that support ID/A services.

- Under \$2 million \$999/year
- \$2-5 million \$3,999/year
- \$5-10 million \$4,999/year
- \$10-25 million \$5,999/year
- \$25-50 million \$6,999/year
- Over \$50 million \$7,999/year

Annual dues for TPA Associate Members, which include Administrative Entities, Supports Coordination Organizations, Health Care Quality Units, and Business Partners supporting ID/A members are \$1,999/year.

Affiliates of ID/A Service Providers may join separately if the Service Provider is a member. For organizations with annual ID/A revenues over \$25 million one affiliate may be added to membership at no additional cost. Additional Service Provider-Affiliated Associate Members may join for the reduced cost of \$1,000.

#### SPECIFIC IMPACT FOR CURRENT MEMBERS OF CFHS, TPA, OR BOTH ASSOCIATIONS

##### **Current CFHS Members Providing ID/A Services**

Current CFHS members will be billed by TPA. Invoices will be generated on June 1 with an effective date of July 1 and due on July 31. TPA will request that members complete an annual ID/A revenue questionnaire to determine the proper dues level to ensure accurate invoicing. CFHS will not bill members directly. CFHS members can expect the same level of involvement and participation with CFHS activities and meetings; however, these may now include additional members from both CFHS and TPA.

##### **Current Members of Both CFHS and TPA**

Current Members of both CFHS and TPA will be billed by TPA only in accordance with the dues policy. TPA will request that members complete an annual ID/A revenue questionnaire to determine the proper dues level to ensure accurate invoicing. CFHS will not bill members directly. CFHS members can expect the same level of involvement and participation with CFHS activities and meetings; however, these may now include additional members from both CFHS and TPA.

##### **Current Members of TPA**

Current Members of TPA will receive their annual invoices in the same manner as in prior years. Invoices will be generated on June 1 with an effective date of July 1 and due on July 31. Due to the changes in dues policy resulting from this strategic alliance, TPA will request that members complete an annual ID/A revenue questionnaire to determine the proper dues level to ensure accurate invoicing.

##### **Current Members of TPA Contributing Additional Funds for Lobbying**

Additional surcharges based on your pledges to financially support this effort will end immediately. We are extremely grateful to members who made donations and additional contributions, but these services will now be delivered and funded through the strategic alliance.

#### NEW MEMBER PROMOTION AND CURRENT MEMBER REFERRAL PROGRAM

As we promote membership to new organizations, we are offering a 25% discount in dues for new applicants through May 31, 2023 and a commensurate 25% referral program for existing members. Visit our website and click [Join TPA](#) to join today and take advantage of this discount. For any TPA member making a referral, please email [information@provideralliance.org](mailto:information@provideralliance.org) and request a membership referral form. The 25% referral rebate for existing members will be based on the membership tier of the new member and payment of the referral fee will be processed when the new member remits payment.

For questions or additional information members may contact CFHS President [Nick Vizzoca](#) or TPA Executive Director [Patrick DeMico](#).